



Sales & Marketing Global, with its HQ in California (CA) and operations world-wide is a company specialized in delivering solution that enable sales and marketing strategy by: Workforce Solutions; Business Intelligence as a Service; Training & Consulting.

Sales & Marketing Global focuses on core geographic markets:

- USA/Canada, Latin America, to include: Argentina/Brazil/Costa Rica/Mexico
- Europe (UK, Poland, Eastern Europe)

To our office located in Warsaw, we are looking for:

Services Technical Advisor

Responsibilities

- Support customers and partners on data collection process
- Support customers and partners on collector deployment
- Obtain necessary approvals from Partner or Customer
- Ensure that network collection and collector deployment is performed due to the defined plan, agreed quality level and scope
- Escalate critical risks and issues to managers
- Verify and analyze the result of network collection
- Interact with sales teams and engineers to help them in sales planning process
- Present network collection result and recommendation to the Partner, Customer and sales leaders
- Provide regular reports on network collection and collector deployments status to sales leaders
- Advise on sales strategy regarding Partner and Customer network and support other initiatives that require technical knowledge

Requirements

- Bachelors degree in technology
- CCNA or CCNP experience will be an asset
- Experience in analyzing large data sets
- Willing to travel to Customer locations with in the EMEA region
- Proficiency in MS Office suite, Excel,
- Strong and effective written and oral communication skills in English
- Proven ability and initiative to learn and research new concepts, ideas and technologies
- Strong systems/process orientation with demonstrated analytical thinking, organization and problem solving skills
- Ability to work effectively, prioritizing the tasks in a high-pressure environment



SALES &
MARKETING
GLOBAL

What we offer

- Ability to interact with customers from different cultures
- Ability to gather business analysis experience
- Ability to work in multinational environment
- Flexible time work
- You can choose benefits from a rich offer benefits in the system MyBenefit: sport card, health insurance, life insurance and many other.

If you are interested in our offer, please do not hesitate to send us your resume to:



Please, include the following clause: I hereby give consent for my personal data included in my offer to be processed by Sales and Marketing Global Poland Sp. z o.o. for the purposes of recruitment process, in accordance with the Personal Data Protection Act dated 29.08.1997 (uniform text: Journal of Laws of the Republic of Poland 2002 No 101, item 926 with further amendments).